| Comments Template on EIOPA-CP EIOPA-CP-14-049 <br> Draft proposal for Level 3 Guidance on the implementation of the long term guarantees measures |  | Deadline <br> 02.Mar. 2015 23:59 CET |
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| Company name: | Institute and Faculty of Actuaries |  |
| Disclosure of comments: | EIOPA will make all comments available on its website, except where respondents specifically request that their comments remain confidential. <br> Please indicate if your comments on this CP should be treated as confidential, by deleting the word Public in the column to the right and by inserting the word Confidential. | Public |
|  | Please follow the instructions for filling in the template: <br> $\Rightarrow$ Do not change the numbering in column "Reference". <br> $\Rightarrow$ Please fill in your comment in the relevant row. If you have no comment on a paragraph, keep the row empty. <br> $\Rightarrow$ Our IT tool does not allow processing of comments which do not refer to the specific paragraph numbers below. <br> - If your comment refers to multiple paragraphs, please insert your comment at the first relevant paragraph and mention in your comment to which other paragraphs this also applies. <br> - If your comment refers to sub-bullets/sub-paragraphs, please indicate this in the comment itself. <br> Please send the completed template to Consultation Set2@eiopa.europa.eu, in MSWord Format, (our IT tool does not allow processing of any other formats). <br> The paragraph numbers below correspond to Consultation Paper No. EIOPA-CP-14-049. |  |
| Reference | Comment |  |
| General Comment |  |  |
| 1.1. |  |  |
| 1.2. |  |  |
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|  | Comments Template on EIOPA-CP EIOPA-CP-14-049 <br> Draft proposal for Level 3 Guidance on the implementation of the long term guarantees <br> measures | Deadline <br> O2.Mar.2015 <br> 23:59 CET |
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| 1.5. |  |  |
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$\left.\begin{array}{|l|l|l|l|}\hline \text { 1.13. } & \begin{array}{l}\text { Guideline } 6 \text { states that for future discretionary benefit calculations, the increase in the risk free rate } \\ \text { (due to Volatility Adjustment, Matching Adjustment or transitional measure) should not impact the } \\ \text { assumptions on the likelihood that policyholders will exercise options; this approach seems } \\ \text { appropriate. } \\ \text { However, we interpret the guideline to mean that, if dynamic policyholder behaviour is modelled, }\end{array} \\ \text { then a shadow fund / asset share will need to be calculated. These would be required to generate a } \\ \text { return equal to the risk free rate, excluding Volatility Adjustment, Matching Adjustment and } \\ \text { transitional measures, in order to work out whether a policyholder will take up a contractual option. } \\ \text { Using shadow fund/ asset shares may not be pragmatic - potentially giving rise to practical } \\ \text { difficulties - such an approach may not cause a significant change in results. } \\ \text { The relevant explanatory text could be made clearer - it suggests that the assumptions should be } \\ \text { adjusted to allow for this. }\end{array}\right\}$

| 2.2. |  |  |  |
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| 2.3. |  |  |  |
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| 2.6. | See comment against 1.13 above. |  |  |
| 2.7. |  |  |  |
| Annex |  |  |  |
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