#### **ROUNDTABLE ON SUSTAINABLE FINANCE**



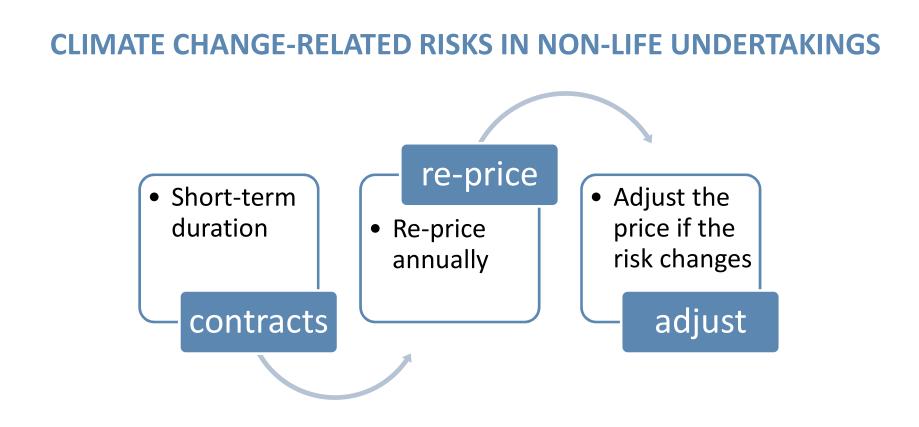


# Non-life underwriting and pricing in the context of climate change

EIOPA Roundtable on Sustainable Finance

Presenter: Marie Scholer Date: 16 December 2020

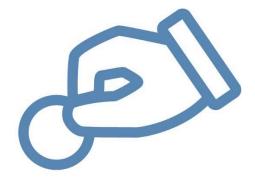






#### SHORT-TERM REPRICING IS NOT THAT SIMPLE IN THE CONTEXT OF CLIMATE CHANGE

WHY?





#### **LESSONS FROM PAST EVENTS**

According to Schwarze and Wagner (2007)\*, the response of German insurers to the "Flood of the Century" in 2002 was to increase premiums and withdraw coverages.



\*(PDF) The Political Economy of Natural Disaster Insurance: Lessons from the Failure of a Proposed Compulsory Insurance Scheme in Germany (researchgate.net)

California Bars Insurers From Dropping Policies in Wildfire Areas - The New York Times (nytimes.com)

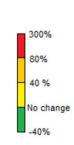


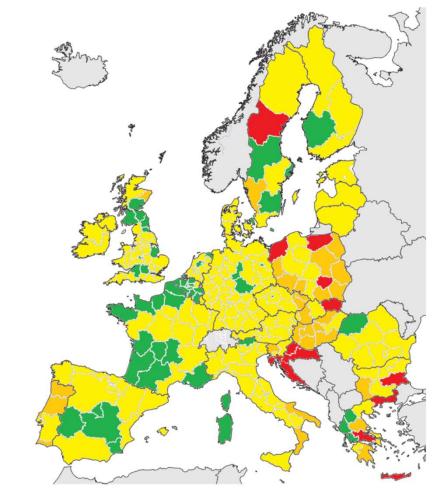
#### IMPACT OF CLIMATE CHANGE ON FUTURE AFFORDABILITY

#### **Example: Flood**

Unaffordability Change under the RCP8.5-SSP3 scenario for the periods 2010–2050.

Max Tesselaar et al., 2020. Regional Inequalities in Flood Insurance Affordability and Uptake under Climate Change









Societal limits to nonlife insurance repricing



Climate-related losses are expected to grow



Insurance coverage may become unaffordable or unavailable



#### CAN (RE)INSURERS PROACTIVELY CONTRIBUTE TO CLIMATE CHANGE ADAPTATION AND MITIGATION?

HOW?





#### **IMPACT UNDERWRITING**







#### **IMPACT UNDERWRITING**





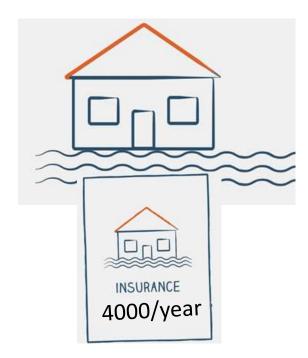
#### **EIOPA'S PROPOSALS**

- **1.** Risk-based pricing and contractual terms
- 2. Long-term insurance
- 3. Underwriting strategy products and services



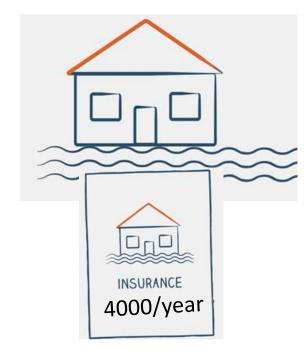


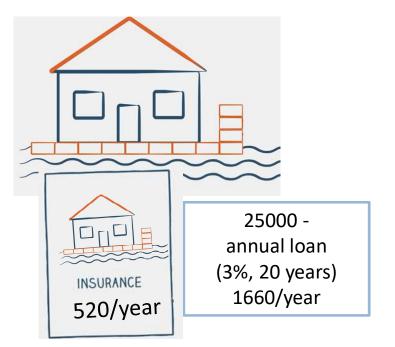
## **1. RISK-BASED PRICING AND CONTRACTUAL TERMS**





#### **1. RISK-BASED PRICING AND CONTRACTUAL TERMS**







#### **2. LONG-TERM INSURANCE**







Provide financial certainty Incentive to improve resilience Encourage a higher degree of insurance Reduce administrative costs



Higher premiums Lower flexibility

Lower flexibility



## **3. SERVICES & PRODUCTS**



Renewable energy

Motor insurance

Nat Cat insurance



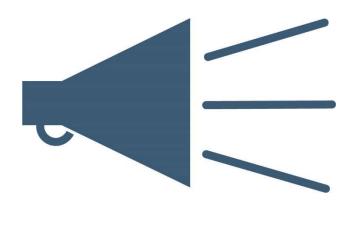
## **3. SERVICES & PRODUCTS**



- Risk engineering
- Tools for customers
- Energy advisory services
- Ad-hoc cat modelling studies



#### **PUBLIC CONSULTATION: HAVE YOUR SAY**



Discussion paper: Non-life underwriting and pricing in the context of climate change

By 26 February 2021

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# **THANK YOU!**

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