
INSURANCE AND REINSURANCE STAKEHOLDER GROUP MEETING

DATE: 15 JULY 2021 09:30 – 15:00 CEST

LOCATION: VIDEO CONFERENCE

MEETING CONCLUSIONS

AGENDA ITEM 01: Approval of the draft agenda

CONCLUSIONS AND ACTION POINTS

1. The draft agenda (IRSG-21-04) was adopted.

AGENDA ITEM 02: Update by IRSG Chairperson

2. The IRSG Chairperson reviewed the timeline for deliverables included in the [IRSG Work Plan](#).

CONCLUSIONS AND ACTION POINTS

3. Lauri Saraste to lead the drafting on the IRSG advice on run-off undertakings.
4. Members to volunteer via the [IRSG Work Plan](#) to draft the IRSG response to EIOPA's consultation on Reporting and Disclosure.
5. Topics for next IRSG meeting in October: IRSG own initiative on sustainable finance, Improvement to Q&As process/tool

AGENDA ITEM 03: EIOPA's feedback on IRSG advice delivered

6. Members discussed EIOPA's written feedback (EIOPA-21-372) on:

- [IRSG advice on the Methodological paper on potential inclusion of climate change in the nat cat standard formula \(feedback\)](#)
- [IRSG advice on Impact Underwriting \(feedback\)](#)
- [IRSG advice on EIOPA's Statement on supervisory practices and expectations in case of breach of the Solvency Capital Requirement \(feedback\)](#)
- [IRSG advice on Supervisory statement on ORSA in the context of Covid-19 \(feedback\)](#)

CONCLUSIONS AND ACTION POINTS

7. Not applicable

AGENDA ITEM 04: Update by EIOPA

MEETING CONCLUSIONS

8. EIOPA's Executive Director (ED) updated Members on the following topics:
9. **Upcoming data request to companies and National Competent Authorities (NCAs) on Natural Catastrophe**

EIOPA will develop and publish an updated natural disaster dashboard on insurance protection gaps based on a collection of data (in the second half of 2021) and information with regard to insurance penetration, historical loss data (from undertakings) and national schemes for nat cat protection (from NCAs).

10. **Report on Artificial Intelligence governance principles**

On 17 June EIOPA published a [report from the Consultative Expert Group on Digital Ethics in insurance](#) on governance principles for the use of Artificial Intelligence.

11. **Pan-European Pension Product (PEPP)**

On 4 June, EIOPA issued [Guidelines on PEPP Supervisory Reporting](#). On 31 May the EIOPA [survey on the potential offering of PEPP](#) was closed. There were 167 respondents from 19 countries. Almost 20% of the respondents considered favourably the offering of a PEPP. A similar polling exercise could be repeated closer to the implementation date.

CONCLUSIONS AND ACTION POINTS

12. EIOPA thanked the IRSG for their advice on [enhancing the EU's resilience to future pandemics and other large and complex risks](#). Members will be kept informed about the follow-up.
13. IRSG Chairperson to liaise with the OPSG Chairperson regarding the possibility to jointly collect and share questions regarding PEPP implementation with EIOPA in order to clarify some issues and facilitate a common approach, where possible.

AGENDA ITEM 05: Insurance Distribution Directive (IDD) Review – Initial Strategic Discussion

14. EIOPA explained the content of its IDD application report to be submitted to the European Commission (COM) by end of 2021. EIOPA further mentioned that the current COM priority is to deliver its Retail Investment Strategy and the envisaged holistic framework for the disclosure/sale of retail investment products (insurance-based investment products in the insurance sector), with corresponding Calls for Advice expected to be sent separately to EIOPA and ESMA, and also to the Joint Committee.
15. Management Board (MB) Member commented on a new framework for BaFin to carry out mystery shopping ("covert test sales") in Germany.

CONCLUSIONS AND ACTION POINTS

16. EIOPA signaled interest to receive further input from Members on the market impact of the IDD.
17. Juan Ramón Plá to liaise with IRSG members to gather preliminary input
18. EIOPA to share with IRSG COM Calls for Advice on Retail Investment Strategy as soon as they are received to then possibly initiate a subsequent evidence-gathering exercise with IRSG Members.

AGENDA ITEM 06: Value-for-money risks in the unit-linked insurance (and hybrid) market

19. Marcin Kawiński summarised the main points ([IRSG-21-32](#)) of the draft IRSG advice.

MEETING CONCLUSIONS

20. Members exchanged views on the performance of products, and on the reference to data sources to be annexed to the IRSG advice. In addition to the scarcity of aggregated data on performance, Members acknowledged the difficulty to identify a specific purpose for, and services offered by, unit-linked products. Even in cases where data is available, a consistent interpretation of costs (in relation to e.g. distribution, entry, or contract fee) and performance (in relation to e.g. customer price index) is key.

CONCLUSIONS AND ACTION POINTS

21. Marcin Kawiński to circulate a final draft, incorporating the comments received in the meeting, for adoption by 23 July 2021.

AGENDA ITEM 07: Consumer Trends

22. EIOPA presented the process and focus of the upcoming EIOPA's Consumer Trends Report 2021. Next to the usual input from stakeholders (IRSG/OPSG) and supervisors (NCAs), this year's edition, like in 2019 and 2020, will benefit from a consumer survey, which will focus on claim management and price optimization practices.

CONCLUSIONS AND ACTION POINTS

23. Juan-Ramon Pla to collate additional input to be submitted to EIOPA by 19 July 2021.
24. EIOPA to analyse the data from the consumer survey and share any relevant analysis with the IRSG.

AGENDA ITEM 08: Blockchain and smart contracts

25. Pierpaolo Marano summarised the main points of the draft IRSG advice ([IRSG-21-31](#)).
26. Members exchanged views on risk-based supervision, and agreed that the same level of protection/regulation should apply wherever products bear similar risks. The purpose of (time-bound) "regulatory sandboxes" was further discussed, as well as the position of the European Forum for Innovation Facilitators ([EFIF](#)).

CONCLUSIONS AND ACTION POINTS

27. Pierpaolo Marano to collate additional inputs received during the meeting and submit to EIOPA by 29 July 2021.

AGENDA ITEM 09: Exchange on Proportionality

28. Chairperson of EIOPA's Advisory Committee on Proportionality (ACP) described the work of its Committee and dedicated Task Forces, which deliver advice on: IORPs, Conduct of Business, and EIOPA's 2022 Annual Work Programme.

CONCLUSIONS AND ACTION POINTS

29. Members to comment on proportionality areas in EIOPA's 2022 Annual Work Programme by 29 July 2021.
30. Members to start reflecting on further areas that would benefit from increased proportionality and to consider the opportunity to volunteer for participation in ACP task forces next year.

AGENDA ITEM 10: Draft Supervisory Statement on supervision of run-off undertakings

31. Board of Supervisors (BoS) Member introduced EIOPA's consultation ([IRSG-21-36](#)) on the Draft Supervisory Statement on supervision of run-off undertakings.

CONCLUSIONS AND ACTION POINTS

32. Members to volunteer via the [IRSG Work Plan](#) to draft IRSG response to this consultation.
33. Lauri Saraste to coordinate drafting and adoption of the IRSG advice by 17 October 2021.

MEETING CONCLUSIONS

AGENDA ITEM 11: EIOPA Guidelines on Contract Boundaries and Guidelines on valuation of Technical Provisions and their Impact Assessment

34. Tony O’Riordan expressed early views on EIOPA’s consultation paper on the revision of the Guidelines on Contract Boundaries and Valuation of Technical Provisions, and EIOPA complemented with details on an upcoming information request to be sent to complement the impact assessment.

CONCLUSIONS AND ACTION POINTS

- 35. Members to volunteer via the [IRSG Work Plan](#) to draft IRSG response to this consultation.
- 36. Tony O’Riordan to coordinate drafting and adoption of the IRSG advice by 12 November 2021.

AGENDA ITEM 12: SMEs access to insurance

- 37. Nikos Daskalis presented ([link](#)) his views on the creation of a European SME’s-Access-to-Insurance database, highlighting expected benefits and existing initiatives in other sectors (from the European Central Bank and European Investment Bank).
- 38. Members took note of the initiative and recognised the importance of more generally identifying protection gaps, supported by data-driven analysis.

CONCLUSIONS AND ACTION POINTS

- 39. SMEs access to insurance to be discussed at the next IRSG meeting in October.
- 40. IRSG to consider working on a mapping exercise of the existing data collection initiatives at national level.

AGENDA ITEM 13: Any Other Business

- 41. Not applicable

CONCLUSIONS AND ACTION POINTS

- 42. Members to send proposals for topics to discuss in the next IRSG meeting in July.
- 43. Solvency II Review should be discussed at the next IRSG meeting in October 2021.

Participants

Chairperson: Michaela Koller (Germany) **Vice-Chairperson:** Paul Fox (UK):

First Name	Last Name	Country	Member representing	
Mireille	Aubry	France	Industry	Present
Pauline	Azzopardi	Malta	Consumers & Users	Present
Typhaine	Beaupérin	Belgium/France	Professional associations	Present
Monica	Calu	Romania	Consumers & Users	Present
Desislav	Danov	Bulgaria	Consumers & Users	Present
Niko	Daskalakis	Greece	SMEs	Present
Claudia	Donzelmann	Germany	Industry	Present
Paul	Fox	UK	Consumers & Users	Present
Hugh	Francis	UK	Industry	Present
Liisa	Halme	Finland	Employees	Present
Liane	Hirner	Austria	Industry	Excused

MEETING CONCLUSIONS

Benoît	Hugonin	France	Industry	Present
Marcin	Kawiński	Poland	Academics	Present
Michaela	Koller	Germany	Industry	Present
Xavier	Larnaudie Eiffel	France	Industry	Present
Pierpaolo	Marano	Italy	Academics	Present
Stefan	Materne	Germany	Academics	Present
Anthony	O'Riordan	Ireland	Professional associations	Present
Tomas	Paulauskas	Lithuania	Consumers & Users	Present
Juan - Ramón	Plá	Spain	Industry	Present
Patricia	Plas	Belgium	Industry	Present
Guillaume	Prache	France/Belgium	Consumers & Users	Present
Tito	Rodrigues	Portugal	Consumers & Users	Present
Galit	Saar	Sweden	Industry	Present
Lauri	Saraste	Finland	Industry	Present
Bruno	Scaroni	Italy	Industry	Present
Martin	Schmalzried	Czech Republic	Consumers & Users	Present
Antti	Talonen	Finland	Academics	Present
Greg	Van Elsen	Belgium	Consumers & Users	Present
Gisella	van Vollenhoven	Netherlands	Industry	Present

Other participants:

EIOPA's Executive Director and Vice-Chairperson, Board of Supervisors Member, Management Board Member, EIOPA staff.

In case of questions on this document please contact: Stakeholder.Groups@eiopa.europa.eu