	Comments Template on EIOPA-CP 13/016 Consultation Paper on a Draft Report on Good Supervisory Practices regarding knowledge and ability requirements for distributors of insurance products	Deadline 23 September 2013 12:00 CET
Company name:	MACIF (Mutuelle Assurance des Commerçants et Industriels de France et des Cadres et salaries de l'Industrie et du Commerce)	
Disclosure of comments:	EIOPA will make all comments available on its website, except where respondents specifically request that their comments remain confidential.	Public
	Please indicate if your comments on this CP should be treated as confidential, by deleting the word Public in the column to the right and by inserting the word Confidentia l.	
	Please follow the instructions for filling in the template:	
	⇒ Do not change the numbering in column "Reference", or any other formatting in the file.	
	⇒ Please fill in your comment in the relevant row. If you have <u>no comment</u> on a paragraph, keep the row <u>empty</u> . Please do not delete rows in the table.	
	⇒ Our IT tool does not allow processing of comments which do not refer to the specific paragraph numbers below.	
	 If your comment refers to multiple paragraphs, please insert your comment at the first relevant paragraph and mention in your comment to which other paragraphs this also applies. 	
	 If your comment refers to sub-bullets/sub-paragraphs, please indicate this in the comment relating to the corresponding paragraph. 	
	Please send the completed template to <u>CP-13-016@eiopa.europa.eu</u> , <u>in MS Word Format</u> , (our IT tool does not allow processing of any other formats).	
	For your convenience, the complete list of questions is outlined below:	
	1. Does this Report address the most relevant issues? If not, what other aspects should EIOPA consider?	
	2. Is this Report helpful in informing the debate over appropriate knowledge and ability requirements for distributors of insurance products (particularly, in the light of the current	

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	negotiation of the IMD2 proposal)?	
	3. Do you consider that the high-level principles cover the right aspects of knowledge and ability?	
	4. Does the section on continuous professional development (CPD) cover the most relevant issues?	
	5. What do you think of EIOPA's suggestion, as an example of a minimum level of CPD, of 30 hours study activities within a period of 3 years (or an equivalent amount on an annual basis)?	
Reference	Comment	
General Comment	MACIF favours a convergence, and possibly a mutual recognition system of professional qualifications across the EU.	
	MACIF supports also the proposal by the European Commission to relate the level of knowledge and ability requirements of distributors of insurance products to the complexity of the insurance products (article 8 of draft IMD2).	
Q1.		
Q2.	We trust this Report is most helpful in informing the debate over appropriate knowledge and ability requirements for distributors of insurance products (particularly, in the light of the current negotiation of the IMD2 proposal).	
Q3.		
Q4.		
Q5.		